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TODAY'S THOUGHT I know the disposition of woman: when you will, they won't; when you won't, they set their hearts upon you of their own inclination.

Terence.

HENRY FORD'S RAILROAD

This man Henry Ford may fairly be called a phenomenon. More ignorant of booklore than an ordinary twelve-year old child; with a judgment equally immature when it comes to outside matters, he is, withal, one of the shrewdest men of business in the world today. There are many things that can be learned from him by the ordinary man. He in all probability cares little or nothing for publicity. Yet he obtains as much as the central figures of government at Washington. The secret of this, however, is easily understood: he does things worth while, and things in which all mankind are interested. He does them, too, on a scale which is truly Broddingnagian. But his mind is beyond question a single-track mind. Outside of business affairs he is off the track and he smashes into other mundane matters with a recklessness born only of ignorance and a presumption conceived in the vanity of self-sufficiency. His knowledge of history, or, rather the lack of it, was almost pitiable on the witness-stand. His peace-ship venture literally contributed to the gayety of nations. His attacks on the Jews only added to the other exhibitions of his mental destitution.

The fact remains, however, that he has developed a certain sort of genius in business that has set the world to thinking. In his automobile industry he pays the highest wages, has introduced many admirable features in the treatment of his vast army of employees, and has produced the cheapest car in the world. The very jokes of which it has been an unflinching source, have served to make it the best advertised product in almost any market.

The railroad which he has recently acquired has been lifted out of a slough of financial disaster and made profitable. Ford handles a paradox as if it were the easiest feat in the world. He acquires one of the most complicated of industries, that of transportation—of which he could have had little or no knowledge, and revolutionizes it in a twinkling. He raises wages, reduces rates, and still increases volume of traffic and net earnings. When asked how he did it, he said: "We eliminated waste and dead-wood, and all railroads should do the same thing." With more traffic than the road had ever handled, he still cut down the force of employees from 2700 to 1650.

All the employees now have an eight hour day, and the limit at which any person can work is 208 hours per month. The minimum wage is \$6 per day of eight hours. In spite of these radical changes the road is operating with an efficiency unprecedented in its history. The cost of operation and maintenance in June of this year was 53 cents for every dollar of revenue, as against 117 cents in June 1920, and 118 cents in June, 1919.

Of course the wisecracks of finance and railroad management are to the front with all sorts of explanations and excuses. We believe, however, that the secret of Ford's success all along the line lies in the simple fact that he has applied the Golden Rule at every point of contact with his fellow-man. The greatest comfort and happiness to his employees; the greatest service to the millions who use his cars; and the lowest possible price to the multitude. Whether consciously or unconsciously we do not attempt to say. But the principle may be easily traced throughout the entire scheme of the Ford enterprises. He has just taken on a 400-mile railroad, and we find the same principle working to perfection. The application of the Golden Rule is not new in business. In fact every great business that ever made a conspicuous success has been built more or less in this spirit. But Ford is the first man, we believe, who has applied it in every relationship of business and at every angle of human intercourse.

TALES OF U. S. TOWNS

(For The Gazette)

Louisville, Ky., is the largest leaf tobacco market in the world.

Chicago has one cold storage plant which will accommodate 21,000 tons of meat.

Dallas, Texas, cuts the weeds on the vacant lots in town and charges the expense to the owners.

Pasadena, Cal., owns and operates the electric light plant, water system and sewer farm and incinerator.

Brooklyn, N. Y., forty years ago earned its enviable name of "City of Churches" with one place of worship for every 2,191 inhabitants; today there is but one for every 4,370 persons residing in the borough.

St. Louis has more economic potentialities for money and trade than any other metropolitan center of America. These include a strategic position, favorable transportation facilities and an abundant fuel supply.

Lynchburg, Va., is to have a malleable iron works plant with an initial daily capacity of six tons, a \$1,000,000 corporation having been formed for its erection.

Detroit ranks fourth in population among American cities; Kansas City, Mo., nineteenth. The area of Detroit

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REMNANT SALE

Tomorrow. Don't Fail To Avail Yourself Of The
Opportunities Presented in 'This Sale.

Ten dozen black leatherette shopping bags, remnant price, Thursday, 29c 49c and69c

5c D. M. C. white skein crochet cotton, remnant price, 2 skeins for5c

5c Colgate soap, remnant price, Thursday, 2 cakes for5c

35c fancy Turkish towels, remnant price, each25c

15c cotton crash toweling 18-inch wide, remnant price, yard10c

25c white and fancy 36-inch wide outing cloth, remnant price, yard13c

500 yards 15c fancy outing cloth, remnant price Thursday, yard10c

19c white curtain scrim, 36-inch wide, remnant price Thursday12½c

75c heavy cretonnes 36-inch wide, remnant price Thursday49c

35c white Indian Head cannon cloth, remnant price Thursday, yard25c

20c half linen crash toweling, remnant price, yard15c

25c Androscogan bleach muslin 36-inch wide, remnant price Thursday17c

10 dozen \$1.50 white embroidery trimmed undershirts, remnant price, each98c

Two \$19.50 all-wool cream serge dress skirts, remnant price, each\$7.50

\$25.00 and \$29.50 women's summer silk dresses—remnant price, each\$12.50

9.98 to \$15.00 organdy and voile dresses, remnant price, each\$4.98

\$1.50 fancy crepe gowns, remnant price, each79c

Extra heavy 69c Turkish towel, remnant price Thursday, each49c

75c children's fancy top mercerized sox, remnant price, pair39c

One lot \$1.50 women's gray fiber and silk hose, remnant price, per pair69c

Big Remnant Values For Men and Boys

One lot men's \$2.00 and \$2.50 night robes, remnant price Thursday\$1.00

10 dozen men's \$1.50 white and tan collar attached shirts, remnant price Thursday\$1.00

Small lot men's \$3.00 Metric shirts, collar attached, remnant price Thursday, each\$2.00

Men's \$1.50 and \$2.00 Gray and Balbriggan union suits, remnant price Thursday98c

One lot 35c and 50c E. & W. soft collars, remnant price Thursday, 6 for\$1.00

50 dozen E. & W. 25c laundered collars, all sizes and styles, remnant price Thursday, 15c each, 2 for25c

5 dozen boys' \$1.00 and \$1.25 neck band shirts, all sizes, remnant price Thursday69c

Small lot boys' \$1.50 blouses, small sizes only, remnant price Thursday, each69c

5 dozen boys' 75c and \$1.00 Athletic union suits, remnant price Thursday, each59c

Small lot boys' \$1.50 white and fancy sport shirts, remnant price Thursday, each98c

is 75.62 square miles; that of Kansas City, Mo., 62.5 square miles.

New York, in 1856, bought the 842 acres of barren rocks and stagnant swamps which is now Central Park, at an average price of \$7,300 an acre. Millions for development have been spent since then.

Newark, N. J., claims to have the largest strictly retail drug store in America if not in the world. The establishment employs eighty-six persons, including sixteen registered pharmacists and twenty women.

packages into it, to be followed by the proud committee which was to present the offering of the pupils to the girls and boys at the Children's Home.

As members of the Junior American Red Cross, the pupils of Miss Williams' school proceeded to "adopt" the Home and thereafter many were the pleasures they provided for the kiddies in the big brick building. But Miss Williams talks less about that than she does about the opportunity which came to her pupils to find a way to be of real service.

THE BIG BRICK BUILDING

Miss Williams' pupils had spent several afternoons visiting places of interest about the big city. Under the skillful guidance of their teacher they had found an amazing number of new things in public buildings, factories and on the streets. But of all the places they visited none impressed them so much as the "Children's Home." There they had found boys and girls like themselves, only these boys and girls had no parents to do for them the many loving things which parents do for their children.

"Why can't we be their parents?" asked big hearted Tommy Reed after Miss Williams had explained to the pupils the reason why the people paid taxes for the support of the Children's Home and endeavored to make the little walls comfortable and give them an opportunity to grow up to be useful men and women.

Tommy's question was echoed by a dozen others, and Miss Williams was quick to seize the opportunity to give her pupils a lesson in selfless service for others. She asked them what they would like to do for their little friends at the Home.

"Let's give them something to play with, they had so few toys," volunteered Jack Benson.

"Yes, and some books too," said Lucy Attwell. "I saw only a few story books in their little reading room."

Miss Williams approved of both suggestions and next day the toys, game and books began piling up on the table arranged to receive the gifts. By the end of the week there were 243 books and 150 games, all nicely arranged by the pupils. Then Tommy's mother came in her automobile and the children piled the

Getting The Service Habit

So many opportunities for service have been found by the pupils of the Winchester, Virginia, High School, which is very active in the work of the Junior American Red Cross, that the aim of these Juniors has been described as "making service a habit."

During the past school year, each girl in the Senior High gave one day's work to the school nurse, helping examine children, arranging the card index, making out reports, and doing the correspondence of the school nurse needed to have done that day. Knowing that much of this work was confidential, they at once adopted the slogan, "Keep your eyes open, and your mouth shut." They carried this idea into all of their other volunteer service work, thus learning the lesson of fidelity to confidence.

Half a day was given by the girls and many of the boys to the Red Cross Executive Secretary. They did office duty, answered the phone and made appointments. The Commercial Department of the High School rendered and received valuable service by sending its students in turn for a period of one or two weeks to the Red Cross Executive Secretary's office to do regular office duty. Much of the correspondence of the office was done by these Juniors.

Every week of the school year, six of the girls, four Juniors and two Juniors, gave two hours of service regularly, one day each, at the Public Library, helping the younger children find books and library references. This service proved of great value in the girl's civic work and in their English, and also gave them a fine start toward practical vocational work.

Two of the Senior girls were in charge of the community playground during the summer vacation. A third is the favorite Story-Hour visitor at the library.

It is the belief of the faculty of the Winchester High School that the extension of such volunteer service on the part of Juniors in high schools will constitute a corrective for the apparent indifference to civic and social conditions which now exists in many localities.

Veteran Motorcyclist On Tour

A motorcycle enthusiast and rider since 1903, F. Mac Schellenger, of Beloit, Wisconsin, apparently loves the sport more than ever. He is carrying his home town the latter part of this month. For a 2000 mile tour to Yellowstone Park and back, with his sidecar combination. In a letter telling of his plans recently received by a member of the Chicago Motorcycle Club, Mr. Schellenger said: "There is no sport equal to motorcycling. There is where you have the chance to enjoy life and nature as no other can. I am past 52 years old and have owned and ridden motorcycles for the past 18 years, so I speak from long experience on both sides. Since interesting myself in motorcycling, my years have been full of pleasure and satisfaction."

Mr. Schellenger is Secretary of the motorcycle Club in his city and is affectionately known as "Dad" by the members.

Keeping Them Busy

Among the Red Cross Chapters which have found a wide field of usefulness for the girls and boys of the Junior American Red Cross, is the Southeastern Pennsylvania Chapter. This Chapter, includes the city of Philadelphia and the four surrounding counties, presenting the needs of the large city school and the one room rural school, also. In the Chapter there have been enrolled 470 Junior school auxiliaries which included 236,000 children who contributed \$11,535.59 to the Junior fund. A great variety of activities on the part of the schools has marked the successful carrying out of a carefully organized program.

Two Suspects Arrested

Berlin, Aug. 31.—Two persons suspected of complicity in the assassination last week of Mathias Erzberger, former Vice Chancellor, were arrested yesterday. The police also are looking for Oltwig von Hirschfeld, who some time ago tried to murder Herr Erzberger and was sent to jail.

FEARED HE WOULD
HAVE TO GIVE UP

Man Is Back On His Job Feeling Just Fine.

"I had been off work ten days and finally my wife took matters in her own hands and went down town to get me some Tanlac. Well, sir, the very first bottle turned things right around for me, and I kept picking up until now my friends on all sides are surprised to see me looking so well and strong. Tanlac has made a clean sweep of all my troubles, and I have picked up in weight and feel like a brand-new man. I can stand up under as heavy work as I ever could in my life, and I couldn't ask to be in better health."

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